



COMPANY PROFILE

BIASHARA VENTURES PVT. LTD.

EXPORTING ENGINEERING
EXCELLENCE TO AFRICA

CUSTOMER FOCUSED
VALUE DRIVEN

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Biashara Ventures Pvt Ltd (BVPL)

was established by visionary promoters and seasoned technocrats, bringing over **25 years of distinguished expertise** in **design, manufacturing, and international trade** across the African continent. With a firmly rooted presence in both **Africa and India**, the promoters integrate **deep technical proficiency, strategic market understanding, and a forward-looking growth vision**, positioning BVPL as a trusted partner for sustainable progress.



- Office locations
- Manufacturing plants

By choosing BVPL, you benefit from

Tailor-Made Solutions

Custom-designed to meet the unique requirements of every project.

Optimized Cost Efficiency

Through direct procurement and shipment consolidation, reducing overall project expenditure

Reliable & High-Performance

Engineered for long-term durability and efficiency, even in the most demanding environments.

End-to-End Support in Africa

Comprehensive on-ground service and assistance, ensuring seamless operations and customer confidence.





Our Mission

Delivering top-quality electrical engineering products and solutions to power Africa's progress

Our Commitment

Meeting diverse client needs with uncompromised quality and reliability



Our Vision

To be Africa's most trusted provider of electrical power distribution products & solutions.

Our Edge

BVPL delivers a meticulously crafted range of precision-engineered power distribution solutions – from in-house manufactured Low Voltage products and Compact Substations to robust Medium Voltage systems sourced through credible partners in India. Built at our state-of-the-art facilities in India and East Africa, these solutions reflect engineering excellence, durability, and trusted performance.



We understand Project-Procurement challenges across AFRICA

Face significant challenges:

- Difficulty in sourcing high-quality products
- Complexities in managing logistics
- Limited and delayed after-sales support
- Supply chain delays, high freight costs, and inconsistent service increasing operational expense

How Challenges to be solved?

BVPL provides solutions & builds strong foundation

- Seamless and efficient supply chain ensuring reliability
- Reduced lead times and optimized overall project costs
- Strategic presence in Africa & India for product consolidation
- Engineering Experienced team delivering on-ground support & expert consultation
- Customized solutions tailored to keep projects running smoothly

Partnering with Biashara Ventures is the smarter, more cost-effective way to secure reliable electrical solutions across Africa.

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BVPL Product basket includes:

With proven expertise in Power Distribution and complete in-house capabilities for Design, Manufacturing, and Testing, BVPL delivers innovative, reliable, and future-ready solutions for diverse industrial and infrastructure needs:

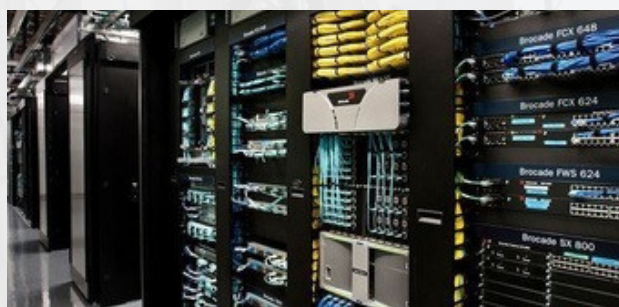
A. Low Voltage Switchgear Panel – Type tested & Partially type tested

B. Power Optimization & Power Backup Solutions – AVR, UPS etc.

C. Data Telecom Passive Infra. Solutions

D. Medium Voltage Power Products- Compact Substation, Transformer, RMU etc.

E. High Voltage Power Line Products

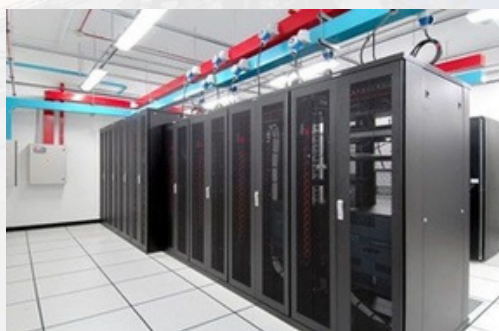


LV PRODUCTS (Below 1.1kV)



- LT Panels/Power Distribution Boards- (MDB, SDB, Feeder Pillar, MCC, APFC, ATS/AMF etc-Indoor & Outdoor Upto IP66)
- Automatic Voltage Regulators (AVR)
- LV Bus Ducts & Rising Mains
- Motor Starters & Soft Starters
- LT Cables & Cables Accessories
- Junction Boxes / Cable Trays
- Control Panels / VFD Panels
- Solar Hybrid Panels

DATAKOM & TELECOM PASSIVE INFRA PRODUCTS



- Outdoor cabinet (upto IP65)
- Server Racks (4U to 42U)
- Network/Data Racks (Open a Closed Frame)
- Fiber Distribution Frames (ODF)
- Structured Cabling (Cat6/6A/7, Fiber)
- Power Distribution Units (DU)
- UPS (Online & Offline)
- Rackmount Consoles
- Cable Managers
- Network Cabinets
- Network Monitoring Systems
- Smart PDU with SNMP
- Battery Backup Systems
- Containerised Data Centre Solution

MV PRODUCTS (3.3kV to 33kV)



- Compact Substation
- Ring Main Units (RMU)
- Compact Substations (CSS)
- MV Circuit Breakers (VCB, SF6)
- Load Break Switches (LBS)
- Metering Cubicles
- MV Switchgear Panels
- MV Bus Ducts
- Medium Voltage Cables
- Protection Relays
- Cables & Cable Termination Kits
- Control & Relay Panels (CRP)
- CT/PT Units

HT LINE MATERIALS & SWITCHGEAR (66kV and above)



- HT Switches (Isolators, Load Break Switches)
- Outdoor Termination Kit
- Vacuum Circuit Breakers (Indoor/Outdoor VCBs) HT Panels
- SF6 Circuit Breakers
- Drop-Out Fuses
- Current & Potential Transformers (C1/PT) HT Power Cables (XLPE, ACSR)
- Pole Line Hardware
- HT Insulators (Disc, Pin, Post type) Sets, Guy Wires)



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